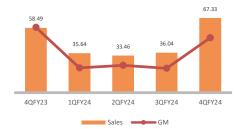
## **GATM Result Review - 4QFY24**



Thursday, September 26, 2024

Rupees' millions	4QFY24	4QFY23	YoY	FY24	FY23	YoY
Net Sales	67,334	58,490	15.1% ▲	172,480	138,927	24.2% 🛦
Cost of Sales	50,670	41,281	22.7% ▲	143,736	110,828	29.7% 🛦
Gross Profit	16,663	17,209	3.2% ▼	28,744	28,099	2.3% 🛦
Operating Cost	10,592	9,945	6.5% ▲	15,948	14,227	12.1% 🛦
Other Income	576	-279	106.3% ▲	1,583	250	533.3% 🛦
Operating Profit	6,647	6,986	4.8% ▼	14,380	14,121	96.6% 🛦
Finance Cost	3,752	4,100	8.5% ▼	7,664	7,316	4.8% 🛦
Profit Before Taxation	2,895	2,885	0.3% 🛦	6,716	6,806	1.3%
Taxation	353	624	43.4% ▼	1,864	2,099	11.2%
Profit After Taxation	2,542	2,262	12.4% ▲	4,852	4,707	3.1%
Earnings Per Share	3.44	3.06	12.4% ▲	6.56	6.36	3.1%
Dividend	0.00	0.00		0	0.00	
Bonus	0%	0%		0	0.00	
Gross Margin	24.7%	29.4%	4.7% ▼	16.7%	20.2%	3.6% ▼
Operating Cost to Sales	15.7%	17.0%	1.3% ▼	9.2%	10.2%	1.0% ▼
Other Income to Sales	0.9%	-0.5%	1.3% ▲	0.9%	0.2%	0.7%
Effective Taxation	12.2%	21.6%	9.4% ▼	27.8%	30.8%	3.1%
Net Margin	3.8%	3.9%	0.1% ▼	2.8%	30.8%	0.6%

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

